

CYBERSECURITY SALES

HAROLD MUHAMMAD



ABOUT ME

SKILLS

- 6 FIGURE AVG DEAL
- CHANNEL 1ST PARTNER
- CONSULTATIVE SALES
- SAAS SOFTWARE

AREAS OF EXPERTISE

- SALES/MARKETING ● ● ● ● ● ● ●
- FULL SALES CYCLE ● ● ● ● ● ● ●
- PIPELINE GENERATION ● ● ● ● ● ● ●

WORK EXPERIENCE

2022-CURRENT
BRINQA



Brinqa is a leading provider of unified risk management - enabling stakeholders, governance organizations and infrastructure and security teams to effectively manage technology risk at the speed of business

ORGANIZATIONAL IMPACT
Pacing to exceed Q1 & Q2-FY'23 Quota Attainment

2020-2022
CROWDSTRIKE



CrowdStrike is a global cybersecurity leader with an advanced cloud-native platform for protecting endpoints, cloud workloads identities and data.

ORGANIZATIONAL IMPACT
Exceeded Quota the last 3 Quarters 'FY 21 & 22

2017-2020
EBIX



Ebix is a leading international supplier in more than 50 countries across six continents of (SaaS) software and e-commerce to the insurance industry

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